

Position: Associate (60% - 100%)
Location: Europe, ideally in Zürich

Clarmondial is an independent Swiss investment advisory company, focused on mobilizing capital for sustainable natural resource management. We work with leading corporates, foundations, research organizations, NGOs, governments, and investors to help mobilize additional funding to sustainable natural resource management.

Our work generally includes strategy development on resource mobilization, financial structuring, and evaluation of potential investment solutions. The focus areas are sustainable land use (agriculture, forestry, conservation), climate, water, and energy.

We are looking for an Associate to join our team.

Key tasks

- Contribute to execution of existing advisory mandates, including development of third-party funding mobilization strategies (research, financial modelling), supporting development of new partnerships, client relationship management, project management
- Business development through research, formulating proposals, and delivering pitches
- Help develop investment strategies for innovative financing mechanisms

Criteria

- 5-10 years of relevant work experience in sustainable finance and development, preferably in a financial institution or agriculture-related company.
- Experience in consulting and project management (including client-facing work)
- Strong preference for ability to conduct financial analysis (credit risk assessment, private investment due diligence)
- Good attention to detail in written work
- Ability to travel, comfortable dealing with new situations and cultures
- MBA or master's degree in a relevant subject
- Proficient in verbal and written business English, and ideally in French
- Proficiency with Microsoft Office
- Valid work permit for EU / Switzerland

We look forward to receiving your motivation letter and CV at hr@clarmondial.com.